

CATHAY PACIFIC

2024 Chinese New Year Items

For Hong Kong Trade Sales only

Process:

- The deadline for order submission is **Tuesday 20 June 2023**.
- Please nominate a single representative for your company to ensure that all orders are collected and consolidated for your area.
- To drive efficiency and to avoid duplication, each representative should only submit **one consolidated order** on behalf of their respective area.
- A **delivery charge** (Fook calendar and Lai See packets) will be applied per location: Within Hong Kong: **HK\$175.00**; within Mainland China: **HK\$415.00**
- For 2024 Year of the Dragon Soft Toy Set, only Hong Kong delivery service is available (**SF Express and pay on delivery**).
- Due to the tight production and delivery timeline, late submissions **cannot** be accepted.
- Please make sure that there is **no** mistake in your order before submitting.
- Once the order is submitted, production will take place. Therefore, order amendment, cancellation or refund **cannot** be accepted.
- Representatives will be informed of the delivery timeline when the stock is ready.
- This is an one-off order, there will be no replenishment in the future.

Contact details:

If you have any question, please contact the Cathay Pacific Trade Sales Representatives.

Fook calendar

Product description



Reference image only.

The use of the 'fook' character, meaning 'fortune' and 'good luck', makes this calendar one of the most popular gifts for your agencies, suppliers, family and friends. There are three versions available.

1. Hong Kong version

- Hong Kong public holidays and Sundays are printed in red

2. Mainland China version

- Mainland China public holidays and Sundays are printed in red

3. Taiwan China version

- Taiwan China public holidays and Sundays are printed in red

Size: 16.25" (W) x 15" (H)

Each calendar comes with a paper envelope.

For agencies who would like to have their logos printed on the calendar:

- An additional cost of **HK\$950** will be charged per logo.
- Logo size should not exceed 3.5" (w) x 3" (h)
- Agencies have the choice of printing their logo in either black or red.
- Acceptable file formats: ai, jpg or tiff
- An additional cost of **HK\$100** will be charged per revision.
- Please submit all the logo files to the Cathay Pacific representative who shared this form with by **23 June 2023**. He or she will seek your approval for the logo proofs once they are ready.

Order quantity

Please select your preferred version and enter the quantity you require per version below.

	Unit cost (HK\$)		Quantity	Subtotal (HK\$)
<input type="checkbox"/> Hong Kong version				
<input type="checkbox"/> Without overprinting	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> With overprinting (agent logo)	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Black <input type="checkbox"/> Red				
Number of logo	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
			Total (HK\$)	<input type="text"/>
<input type="checkbox"/> Mainland China version				
<input type="checkbox"/> Without overprinting	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> With overprinting (agent logo)	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Black <input type="checkbox"/> Red				
Number of logo	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
			Total (HK\$)	<input type="text"/>
<input type="checkbox"/> Taiwan China version				
<input type="checkbox"/> Without overprinting	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> With overprinting (agent logo)	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
<input type="checkbox"/> Black <input type="checkbox"/> Red				
Number of logo	<input type="text"/>	X	<input type="text"/>	<input type="text"/>
			Total (HK\$)	<input type="text"/>

Lai See packets



Lai See packets

These contemporary Lai See packets will bring wealth, fortune and a prosperous new year ahead. Please note that the design of 2024 is still in development. There will be two versions available: Hong Kong market and the market of rest of the world. Please order according to the market your are distributing in.

Each pack contains 20 Lai See packets.

Reference image only.

Order quantity	Unit cost (HK\$)	Quantity	Subtotal (HK\$)
Lai See packet (Hong Kong market)	<input type="text"/>	X <input type="text"/>	<input type="text"/>
Lai See packet (Rest of the World)	<input type="text"/>	X <input type="text"/>	<input type="text"/>
Total (HK\$)			<input type="text"/>

2024 Year of the Dragon Soft Toy Set (Regular + Miniature)

Product description



The 2024 Year of the Dragon Soft Toy Set is the latest addition to the popular soft toy collection of Cathay Pacific. This year we will have a new design yet still in development.

Please note:

- This product has passed the European safety standard EN71. However, import regulations vary from country to country. Please ensure that this product can be imported before placing an order.
- Only Hong Kong delivery service is available (SF Express and pay on delivery).

Reference image only.

Order quantity	Unit cost (HK\$)	Quantity	Total (HK\$)
Year of the Dragon Soft Toy Set	<input type="text"/>	X <input type="text"/>	<input type="text"/>

Delivery details (Fook calendar and Lai see packets only)

Delivery cost	Unit cost (HK\$)	Number of location	Subtotal (HK\$)
Within Hong Kong	<input type="text"/>	X <input type="text"/>	<input type="text"/>
Within Mainland China	<input type="text"/>	X <input type="text"/>	<input type="text"/>
Total (HK\$)			<input type="text"/>

GRAND TOTAL (HK\$)

Delivery location

Company name	<input type="text"/>
Contact person	<input type="text"/>
Phone number	<input type="text"/>
Delivery location	<input type="text"/>
Email / Fax	<input type="text"/>

Payment method

Please complete and return this form by email with the subject "Order 2023 New Year Item" to <sales_admin@cathaypacific.com>, together with a bank-in slip payable to 'Cathay Pacific Airways Ltd' on or before **20 June 2023**. Late submission will not be accepted. Order will only be processed upon receipt of payment. Once order is submitted, exchange of version, cancellation of order and refund will not be accepted.

Payment Method: Please settle the payment to below bank details and send the bank-in slip for our record.

A/C Name: Cathay Pacific Airways Limited **Bank Name:** HSBC Bank **Bank Account:** 002-206480-001