

Sales Bulletin



To : Hong Kong & Macau BSP Agents
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Handling Of Special Reward Program From 03rd January 2022

To : All BSP Agents in Hong Kong and Macau

This will supersede our sales bulletin dated 11th August 2021, (Ref : AC / SB - 08 / 045) with subject “ Handling Of Special Reward Programme From 18th August 2021 (Revised) ”, the following guideline aims to assist our trade partners to identify the latest eligible fares by providing the instruction on how to enjoy the reward - 3% of airfare (excluding taxes and surcharges).

Eligible Fares :

All CX tickets issued in Hong Kong or Macau with itineraries originated from Hong Kong or Chinese mainland and all CX segment(s) booking class code is **F / J / W / Y and without Tourcode**.

CX tickets with booking class code F / J / W / Y and without Tourcode			
	ex-Hong Kong	ex-Chinese mainland	ex-ROW*
Eligible for 3% Reward?	Yes	Yes	No

*ROW : Rest of the World (other than Hong Kong and Chinese mainland)

How to get the reward ?

It is an upfront reward which can be remunerated at the time of ticket issuance. For all **CX** eligible fares with or without Interline segment(s) ; what you need to do is to change the default commission field in GDS from 0% to 3% manually. Since this handling is already a common practice in the trade and different GDS may have their own enhancements in place. Therefore, we strongly recommend you to contact your GDS for more information.

If you have any further questions about our new special reward program, please feel free to contact our sales team.