

Sales Bulletin



To : All BSP Agents

From : Sales & Distribution
HKG & PRD

Date : 09 January 2019

Ref : IL / SB - 01 / 007

An Exclusive Travel Trade Promotion to Travel Agents

CX is offering the special trade fares to all full-time employees of travel agents and the employees may travel with maximum THREE companions. (On a first-come-first-serve basis)

Sales & Ticketing : 10 January 2019 – 28 February 2019

From : HKG To:	Travel Period	Fare	Validity (Min / Max Stay)
		Employee / Companion	
OKA	10JAN19 - 31JAN19, 10FEB19 - 03APR19, 06APR19 - 14APR19, 23APR19 - 30APR19	1500	2 / 7 days
KTM	10JAN19 - 16APR19, 22APR19 - 30APR19	1800	
MLE	10JAN19 - 16APR19, 22APR19 - 30APR19	2600	2 / 14 days
BLR, BOM, CCU	08FEB19 - 30APR19	2500	
SEA	31MAR19 - 30APR19	2700	

--All Fares are in HKD--

Application MUST be submitted at least 5 working days before departure via Online Service Request Form at [Cathay Agents](#) (Please kindly note that this is the only channel for this promotion and not to create any booking in your own booking system directly)

[Cathay Agents](#) > **Fares & Service Request** > **Service Request**

- Select "Travel Trade Promotion"

Please fill in the details via Cathay Agents (and attach an official agency employee card / name card if you are not the passenger) and we will reply you within 2 working days. An unique “**Target Code**” will be assigned for your access of dedicated Cathay Pacific website to make reservation and ticket(s) issuance.

Tickets must be issued once booking made and payment by credit card.

If you are not a member of Cathay Agents yet, please [register now](#) !

** Working days exclude SAT / SUN & Public Holidays*

Terms and Conditions

- The rate is applicable to **CX / KA** operating flights only
- Senior discount, Child discount and Infant discount are not applicable.
- The ticket is **Non-Endorsable, Non-Reroutable, Non-Refundable** and valid on flight / date shown only.
- Rebooking is NOT permitted.
- Open Jaw is NOT permitted.
- Waiting-list is NOT allowed.
- Confirmed reservation is required for entire journey. No open dated ticket is allowed.
- All companions must travel together with the employee on the same outbound and inbound flights.
- Bookings must be reserved under the SAME transactions for all passengers & all ticket(s) must be issued at the same time.
- Please provide company letter for verification if your passport name is different from your registered name, official employee card or name card.
- Fares are subject to the Hong Kong Passenger Security Charge, taxes and other surcharges.
- For details regarding mileage accrual, please refer to www.asiamiles.com
- This offer is subject to change by Cathay Pacific Airways.